

Your wait is over.

Keller Williams announces rates so low that homeownership may never be this affordable again.

You're probably used to thinking that patience can be a virtue when you're shopping for a bargain on a large purchase. But when that purchase is real estate, the opposite is true. Today's conditions in Northern Virginia - competitive home prices, low interest rates, a growing Metro area - have combined to make the current housing market one of the most dynamic in decades. If buying a home is in your future, you won't want to miss out on this once-in-a-lifetime opportunity.

As the chart below demonstrates, if interest rates rise by just 1%, today's low rates would save you even more than a lower purchase price.



	Scenario 1 <i>Purchase now at current interest rate*</i>	Scenario 2 <i>Home prices decline 5% 1% rate increase</i>	Scenario 3 <i>Home prices increase 5% 1% rate increase</i>
Home Price	\$500,000	\$475,000	\$525,000
Down Payment	5.0%	5.0%	5.0%
Loan Amount	\$475,000	\$451,250	\$498,750
Interest Rate	3.92%	4.92%	4.92%
Monthly Payment	\$2,246.00	\$2,400.00	\$2,653.00
Cost of Waiting - Monthly		\$154	\$407
Cost of Waiting - Life of Loan		\$55,440	\$146,529

To learn more about what kind of home you can afford today, call or email The Homes By Mason Team



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 * Interest rates quoted are as of July 3, 2019 and subject to change without notice.

Featured monthly payments are calculated with \$10,000 in closing costs. Scenario 1 is based on a \$285,000 30-Year mortgage at 3.92%, scenario 2 is based on a loan amount of \$275,750 at 4.92%, scenario 3 is based on a loan amount of \$296,250 at 4.92%. Mortgage rates and programs are subject to qualified buyers. Certain terms and conditions may apply. Not available on all mortgage loan products or property types. Figures herein are approximate and do not include property taxes, hazard insurance, or homeowner's association dues for a condominium purchase. Not responsible for typographical errors. Closing costs vary on a loan by loan basis.